

# Qualicare

## Franchise Summary

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**Category:** Health & Wellness, Senior Services

**Subcategory:** Assisted Living Referral Services, Medical Care/Non-Medical Care, Medical Staffing, Medical Support Services, Non-Medical In-Home Care, Non-Medical Senior Care, Senior Care Placement

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**Website:** <https://americasgreatestfranchises.com>



**Franchise Fee:** \$49,700

**Royalties:** 5%

**Cash Investment:** \$50,000

**Total Investment:** \$99,000 - \$150,000

**NetWorth:** \$250,000

**VetFran:** Yes

**SBA approved:** Yes

**Master Franchise / Area Developer Opportunity:** Yes

**Founded:** 2001

**Franchised:** 2011

## Additional Details

Home of the 360-degree approach - this makes Qualicare a premium brand with more services to offer than any other Homecare company.

Our non-medical, medical, and concierge services allow our care experts to provide second to none collaboration and advocacy with physicians, hospitals, social and community organizations, as well as any other needed services.

### **WHY Qualicare?**

Unique model  
Experiences sales staff  
Significant availability

### **OUR IDEAL FRANCHISEE**

Networker  
Compassionate  
Able to follow a system

### **AVAILABLE MARKETS**

US markets available: Most are available!  
except as noted below  
HOT Regions/Desirable: Most are available!  
NOT available: MD, ND, SD, NY, HI, RI  
Canadian Referrals: Yes  
International Referrals: No

### **BACKGROUND**

Year founded: 2001  
Year Franchised: 2011  
Number of franchises currently operating: 50  
Number of corporate owned franchises: 3

Home Based: Yes  
Absentee ownership available: Yes  
Accepting Master Franchisor and Area  
Developer Referrals: Yes  
Average number of employees required: 2  
E2 Visa Friendly: Yes

*Last updated: 7/22/2024*

### **FINANCIAL DETAILS**

Franchise Fee: Single: \$49,700  
Providing earnings guidance in Item 19 in  
FDD: Yes  
Total investment range: **Single Unit:** \$99K  
- \$150K **Multi-unit:** \$150K - \$200K 3 for 2  
Community Builder package  
Net worth requirement: \$250,000  
Royalty: 5%  
Additional fees: 1% branding  
Financial assistance available: No  
VetFran program: Yes

### **SUPPORT & TRAINING PROVIDED**

Training and support program details:  
  
8-10 weeks on boarding and set up  
training  
1 week intensive training 9-5  
12 month quick start program upon launch

Cost for Training: Included in start up

Lodging and airfare included: Yes  
Site Selection Assistance: Yes  
Lease Negotiation Assistance: Yes

Mentor following training: Yes  
Length of mentoring Franchisee: Ongoing