Mr. Handyman

Franchise Summary

Add to Comparison List



Category: Repair & Restoration **Subcategory:** Handyman Services

Corporate Office: Waco, TX 76707

Contact: Morris Shamouni **Phone:** 310-901-5611





Website: https://americasgreatestfranchises.com



Schedule a call with us today, just click here: https://calendly.com/morris-shamouni/30min

Franchise Fee: \$65,000

Royalties: 7%

Cash Investment: \$60,000

Total Investment: \$143,150 - \$179,600

NetWorth: \$250,000

VetFran: Yes

SBA approved: Yes

Master Franchise / Area Developer Opportunity: No

Founded: 1996 Franchised: 2000

Additional Details



WE ARE NEIGHBORLY.

Neighborly is the world's largest parent company of more than 5,500 franchises in 9 countries!

Visit Neighborly: Premier Home Services Franchise Opportunities | Neighborly

The tools to reach your financial and lifestyle goals

Cash Business * Scalable * You Own It—Your Technicians Repair, Improve, and Maintain * Family Friendly Hours * Strong Support * Rewarding Lifestyle Benefits * Residential and Commercial services

Mr. Handyman is the recognized industry leader in home repairs and maintenance with more franchises units than another handyman service. Our trusted name and brand recognition are your foot in the door for this *Entrepreneur* Franchise 500® cash business. The business requires minimal inventory and few employees. If you are ambitious to succeed, join our franchise family and secure your future.

"For a modest initial investment, you'll own a scalable, equity-building business, and when the time is right, you can plan your own exit strategy."

 David Scott, owner of Mr. Handyman of the Park Cities in Dallas, and member of Mr. Handyman's 2-Million Dollar Club

With our training and support, you'll have the tools to build a successful Mr. Handyman business.

Our **Sure Start** ™ program will have you on solid footing from day one. Sure Start covers everything from setting up your business to placing your first Mr. Handyman ads. And as a Mr. Handyman owner, you'll have access to our proprietary management software that simplifies every part of your business.

"What I like the most about the Mr. Handyman opportunity is that we're leaders in a market that will continue to grow. Busy families, baby boomers and seniors don't want to spend precious time on fix-it chores around the house. Quality work completed on time and done right is their Mr. Handyman solution."

- Skip Wyatt, owner of Mr. Handyman of Upper Fairfield County, CT, and member of Mr. Handyman's **Million Dollar Club**

Your competitive Advantage Includes Neighborly and the Collaborative Resources

If you qualify for a Mr Handyman we will invite you to a Meet the Team Day, at our Head Quarters in Irving, TX. It will be your day to get to know us and get answers directly from the people who are committed to your Success, our Mr. Handyman Executive Team and Franchise Business Coaches. You will also meet some of the Executives from Neighborly, and see firsthand the collaborative environment we work in to maximize our owner's success. Once you visit us, we are confident that Mr. Handyman will be your first choice!

Booming Industry with great potential

Handy is not hereditary! Not every homeowner is equipped to be a professional with time to spare. The time-conscious seniors, the two-income young families, the Millennials all want a one-stop solution for every major or minor repair. Did you know that the US is expected to have a growth of 10 million households between 2020 and 2030? Did you know that in 2017 already 40% of the real estate transactions were done by Millennials? The professionalism of Mr. Handyman and their exceptional customer service makes them the go to in each market. We fill a unique need by helping prioritize and efficiently manage repairs that increase home value!

Their professional choice is the same as yours— Mr. Handyman, America's trusted home repair franchise. We fill a unique need by helping prioritize and efficiently manage repairs that increase home values.

The Right Fit

Successful Mr. Handyman franchise owners are Achievers in their pursuits. They come in all shapes and sizes, walks of life, and life stages: individuals, husband and wife, mother and daughter, father and son teams, and military veterans—who qualify for our VetFran discount—all with an uncommon desire to succeed. Take control with Mr. Handyman.

Mr. Handyman 2021 Highlights

- 22 years of consecutive growth
- \$135 million networkwide revenue (from \$91 million in 2019)
- 44 owners over 1 million in revenue (up from 33 in 2019)
- NPS Score of 78
- 62.5% of revenue coming from existing clients
- Constant Growth of multi-brand customers
- Commercial Sales represents 20% of Revenue
- Ramp up is faster than ever
- Excellent Validation
- Plenty of territory available in US and Canada

AVAILABLE MARKETS

US markets available: All except noted below

HOT Regions/Desirable: All

NOT available: Pending in HI, WA

Canadian Referrals: Yes International Referrals: No

FINANCIAL DETAILS

Cash Investment: \$60K Total Investment: \$143,150 -\$179,600, including working capital

Minimum Net Worth: \$250K Franchise Fee: \$65,000

Royalty: 7%

Passive Ownership: NO

BACKGROUND

Established: 1996 First Franchised: 2000

Number of franchises currently operating: 229 (11

Canadian)

Number of corporate owned franchises: 0

Projected New Units: 32

Absentee ownership available: Neighborly brands may support a semi-absentee model depending on factors unique to each location and ownership. We recommend reaching out directly to a Neighborly representative to discuss specific requirements and conditions for semi-absentee ownership.

VetFran: 15%

Providing earnings guidance in Item

19 in FDD: YES

Home Based: **Recommend an Office, but can start at home Absentee ownership available: NO Accepting Master Franchisor and Area

Developer Referrals: NO

Average number of employees required: 2-3 to start; 6-8 Average E2 Visa Friendly: **Will Review Case

by Case

SUPPORT & TRAINING PROVIDED

Financial Assistance Provided: NO (Other than FranVet program)
Site Selection Assistance: N/A
Lease Negotiation Assistance: NO

Training:

• 1-2-month Sure Start program: 5 days of training at home office

- 3 days on site Regional Training
- Field visits, continual phone support, monthly conference calls, intranet site, newsletters
- Regional meetings, and annual convention.





Last updated: 9/10/2025