



a neighborly company

REACH YOUR IDEAL COMFORT.

FRANCHISE OPPORTUNITY

The North America HVAC System Market Size is Expected to Gain Momentum

Global warming and the resultant extreme climatic conditions will help uptick the market demand over the forecast period. In addition, the demand for energy efficient equipment together with the growing real estate market will also drive HVAC demand over the next few years.

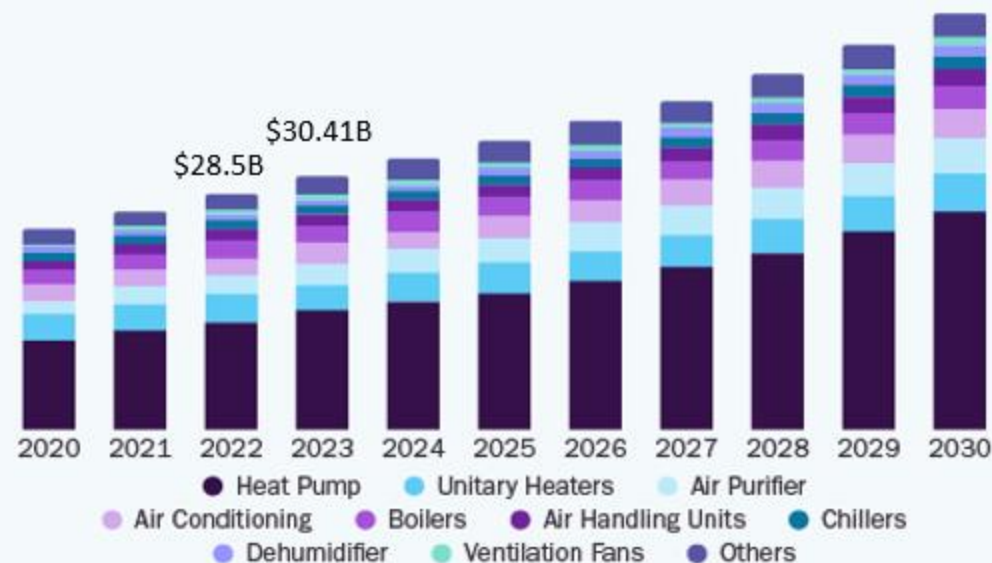
7.4%

U.S. Market CAGR,
2020 – 2030

Source: Grand View Research U.S. HVAC Systems Market Size Report, 2020-2030

U.S. HVAC Systems Market

Size, by Equipment, 2020 - 2030 (USD Billion)





AIRESERV.
HEATING & AIR CONDITIONING

a neighborly company

A trusted household name, established business model, streamlined operations & systems, and experienced support at every turn

The air we breathe — and ultimately our health — is increasingly impacted by many factors, including climate change and environmental pollutants, viruses, and allergens.

Aire Serv® - one of the largest, most reliable indoor systems providers for residential AND commercial customers - is proud to be a leader in air purification technology, with a wide range of air improvement tests and solutions. Whether the goal is cleaner air or maintaining the perfect temperature, Aire Serv is focused on providing efficient and comfortable indoor environments.

We've spent over three decades optimizing our system to equip our franchise owners with the best tools, technology, and resources in the industry. This foundation allows franchise owners even with no industry experience to confidently grow their business and to secure a comfortable lifestyle for themselves and their families.

200+

franchise locations
in North America

30+

years of helping
families breathe easier

2x

a year visits ensure
customer retention

Aire Serv provides a wide range of services:

Heating

- Furnace maintenance, repair & replacement
- Heater maintenance, repair & replacement
- Heat pumps & boilers

Cooling

- Air conditioner maintenance, repair & replacement
- Ductless split AC systems
- Repair and replacement
- Ductwork installation

Additional Services

- Smart home application
- Emergency HVAC services
- Indoor air quality
- Thermostat replacement and installation
- Carbon monoxide smoke detectors
- Humidifiers
- Duct Cleaning

Strong Revenue Potential

Average gross sales by Operator in 2024¹

\$1,638,144

Average Annual Gross Sales

\$6,478,776

Average Gross Sales for the Top 10%

\$1,525,961

Average Gross Sales for 2nd Quartile of Franchised Outlets

\$70,086

Average Gross Sales for Bottom 10%

1. This Item 19 includes data from 158 of such franchised businesses for the Reporting Period that were in operation and reported sales for all of the Reporting Period. Refer to item 19 of the 2025 Aire Serv SPV LLC Franchise Disclosure Document (FDD) for full details. 2. Refer to Item 7 of the 2025 Aire Serv SPV LLC Franchise Disclosure Document for complete details. 3. Refer to Item 5 of the 2025 Aire Serv SPV LLC Franchise Disclosure Document for complete details.

Investment Overview

Our ownership model involves a low cost of investment relative to the revenue potential

**\$113,808.50 -
\$271,708.50²**

- \$50,000 in available liquid capital
- \$250,000 minimum net worth



We proudly offer active or retired military members who were honorably discharged a **20% discount** off the minimum initial franchise fee for qualified veterans.³

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Owning an Aire Serv, I've connected with many folks within the organization on the corporate side, and other franchise owners as well, that just really have become my best friends. I really see them as lifelong friends now.

Scott Taylor Aire Serv Franchise Owner Huntsville, AL

This information is not intended as an offer to sell, or the solicitation of an offer to buy, a franchise. It is for information purposes only. Currently, the following states regulate the offer and sale of franchises: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Oregon, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin. If you are a resident of or want to locate a franchise in one of these states, we will not offer you a franchise unless and until we have complied with applicable pre-sale registration and disclosure requirements in your state.

The Neighborly® Advantage

Aire Serv® is a part of Neighborly, the world's leader in home services franchising. Neighborly delivers premium service experiences to homes and businesses worldwide, providing trusted and comprehensive services to millions of customers each year across the industry-leading **19 franchise brands** in North America. We truly believe we are stronger together — and franchise owners can count on a **network of support** both locally and nationwide to share ideas, best practices and expertise throughout their business ownership journey.

40+ Years of Brand History & Proven Systems

Navigate the challenges of business ownership with ease. Neighborly's marketing and operational support help set you on a potential path to success.



\$7.7M in Rebates Provided in 2024 From ProTradeNet®

Neighborly brand franchise owners can take advantage of savings and rebates from over 250 vendors.



\$4.1B+ Neighborly Systemwide Revenue

The multi-brand portfolio means that networking and customer referrals can flow more easily between sister brands in the same local market, creating value for customers and our franchise owners.



Extensive Network & Owner Assistance

Go into business for yourself, but not by yourself. With over **5,500+** locations nationwide, access to fellow owners and third-party support, we take some of the stress out of the ownership experience.



Our owners come from many backgrounds; whether experienced in the HVAC industry, proven leaders leaving their corporate jobs for control and stability in their lives, veterans bringing their trained skills to business ownership or simply a passion for helping their community in an essential industry. No matter your background, experience in leadership and willingness to follow established processes makes you a prime candidate for franchise ownership with Aire Serv.