



The Passive Income/No Royalty Alternative to Traditional Models



The Three Reasons Candidates Back Out at the Last Minute

1. Need part-time option – decided not to leave their job
2. Need more flexibility to work around their life
3. Want to avoid managing employees

SmartMarts resolve these concerns

Introduce SmartMarts early so you can pivot back when they express these concerns.

Some candidates will be a good match right from the start.

SmartMarts	Pricing
10 Units	\$110,070
15 Units	\$154,230
20 Units	\$198,640
Commission Per Machine	\$1,000
Average Time to Close–41 days	



Web Page for Consultants

Allows consultants to easily share the opportunity with candidates.

[SmartMarketConsultant.com/
your-name](https://SmartMarketConsultant.com/your-name)

How SmartMarket Solutions Helps You Make More Money

We provide leads to you as part of our Lead Forwarding Program.

We help you mine your database for previous candidates who are a good match with SmartMarket Solutions.

We provide a customized web site you can use to introduce SmartMarts. Your site drives leads directly to you.

SmartMarket Solutions Now – Franchise Later

We help your candidates run a successful SmartMart business as their first and foundational business. This gives them confidence and the funding to start their dream franchise later. They come back to you later when they are ready to start the franchise.



Franchise Consultant Makayla Seger said:

SmartMarts are such a great fit for many candidates. I introduce SmartMarts as an option early in the process. They are the best passive income option I recommend to my candidates.



Why Everyone Loves AI Convenience Stores



Why Your Candidates Love SmartMarts

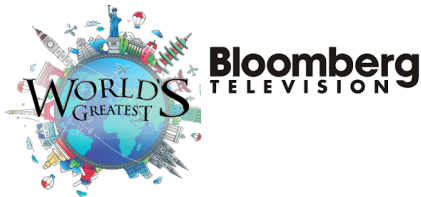
- SmartMarts replace old technology vending machines
- Zero or near zero market penetration in their area
- They get all the vending plus grab-n-go lunches
- Higher sales ticket for each transaction (Sell multiple items rather than just one)
- No special training to restock – no vending machine coils
- With no coils, they sell products vending machines never could
- They collect sales tax at the point of sale. Vending machines can't
- Large advertising screen for additional revenue
- Recession and inflation-resistant business
- Fast startup – six weeks from investment to beginning of revenue
- No royalties
- Franchise-like support but they are a business owner not a franchisee
- We help them get great locations for all their SmartMarts
- We have no location backlog
- All location referrals go to them, not us, because their name is on their machines, not ours

Why Locations Love SmartMarts and Replace Their Vending Machines

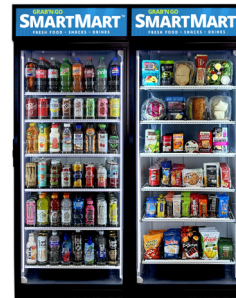
- Larger variety of products –old favorites, healthier choices and lunch options like salads and sandwiches if they choose
- Employees can hold/evaluate products before they buy
- Smaller footprint but holds more than vending machines
- More upscale look
- No jammed products or lost money requests

Why You'll Love SmartMarts

- Candidates are looking for AI technology businesses
- They want passive income and “AI Convenience Stores” are more appealing than “vending machines”
- A SmartMart business costs less than a vending machine business so candidates buy more machines for the same price
- We pay a higher commission than the vending company pays



The only vending/unattended retail company ever so honored



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