

1-800-Plumber +Air

Franchise Summary

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Category: Home Improvement/Maintenance Services

Subcategory: HVAC Installation/Repair/Restoration, Plumbing Services

Corporate Office: Pearland, TX 77588

Contact: Morris Shamouni

Phone: 310-901-5611



Website: <https://americasgreatestfranchises.com>



Franchise Fee: \$54,500

Royalties: 6%

Cash Investment: \$150,000

Total Investment: \$153,580 - \$327,040

NetWorth: \$250,000

VetFran: No

Veterans/Minorities/First Responders Discount: Yes, 10%

Home-based: No

SBA approved: Yes

Master Franchise / Area Developer Opportunity: No

Founded: 2010

Franchised: 2017

Additional Details

1-800-Plumber +Air is one of the only combined plumbing and HVAC franchise opportunities servicing both residential and commercial clients. We have proven success working with entrepreneurs by giving them the tools they need to be successful in the plumbing and HVAC industry.

When entering into a market, brand strength matters. 1-800-Plumber +Air offers a unique advantage where our name, number, and website are easily memorable and recognizable. There isn't anyone else like us, our name is our number! By becoming a 1-800-Plumber +Air franchise owner, you not only get the benefits of the best name in the service industry, but you gain access to our software systems to help run your business, proven business methods, and on-going training within the 1-800-Plumber +Air system that will give you the tools you need to be successful in your specific market. Our average launch cycle is 90 days from the point the franchise agreement is signed to the franchise owner generating revenue into their business. Our ideal client is a professional business owner who sees the value in building a highly stable business that is rooted in the trades. We also have systems in place to convert existing plumbing or HVAC business into a successful franchise location. All franchise owners attend a week-long training course before opening to help understand the industry and the systems we have in place to help them succeed. No trade experience is necessary to own a 1-800-Plumber +Air franchise!

Our goal is to help our franchisees scale their business. This is why we offer multiple trades under one brand! Even with just one territory, generating revenue with multiple service offerings allows our franchise owners to mine deeper within their customer base and reduce the cost of their customer acquisition.

Honesty and integrity are the fabric of our company and will be carried out throughout the brand. Our mission is to bring these values back into the industry through each customer interaction we have. At 1-800-Plumber + Air, we will always tell the truth, do what we say we will do, and never sell someone something they do not need. It's that simple, but also that important. By treating our customers and franchise owners with these three basic principles, we are transforming the plumbing and HVAC industry.

WHY 1-800-Plumber +Air?

Highly Recession Resistant - Even through Covid
Industry will not be disrupted by technology
It is the backbone of our society. Neither
plumbing or AC will be going away anytime soon

OUR IDEAL FRANCHISEE

Previous Business Owner
Desire for aggressive growth
Values Home Services

AVAILABLE MARKETS

US markets available: Most markets are available
except Portland, OR
HOT Regions/Desirable: Nashville, TN; Denver,

FINANCIAL DETAILS

Franchise Fee: Single: \$54,500;
additional territories \$44,500
Providing earnings guidance in Item 19
in FDD: Yes
Total investment range: Single Unit:
\$153,580 - \$327,040
Net worth requirement: \$250,000
Royalty: 6%
Additional fees: 2% Brand Development
Fund, \$100 Technology Fee
Financial assistance available: No
Veteran Discount: Yes (10% of franchise
fee)
VetFran program: No

CO; Atlanta, GA; Tampa, FL; Orlando, FL; Miami, FL; Las Vegas, NV; San Antonio, TX
NOT available: Portland, OR
Canadian Referrals: Yes
International Referrals: No

BACKGROUND

Year founded: 2010
Year Franchised: 2017
Number of franchises currently operating: 52
Number of corporate owned franchises: 2
Home Based: No
Absentee ownership available: No
Semi-Absentee Ownership: Yes
Accepting Master Franchisor and Area Developer Referrals: No
Average number of employees required: 5 - 10
E2 Visa Friendly: Yes

SUPPORT & TRAINING PROVIDED

Over 100 hours of training prior to the franchisee opening their location. This includes:

40 hours of in-person training at Plumber University, held at the corporate office. Video based training that the franchisee will walk through during his/her 13 week onboarding cycle. Weekly calls with the Franchisee to complete all of the pre-identified tasks along with a weekly call with our onboarding team.

Cost for Training: \$1,000

Lodging and airfare included: No
Site Selection Assistance: Yes
Lease Negotiation Assistance: No

Mentor following training: Yes
Length of mentoring Franchisee: 90 day post launch mentorship followed by ongoing weekly review calls.

Last updated: 7/14/2025