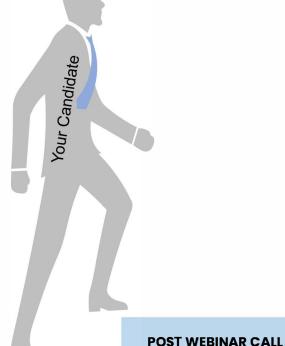
Discovery Process & Timeline for Naturals2Go

FOR FRANCHISE CONSULTANTS



Webinar

Candidate watches our

If interested in learning

discovery webinar

more, candidate

schedules a call

- First in-depth WEBINAR conversation answering questions and sharing Consultant introduces Disclosure documents / candidate to our validation Information
 - Provide a list of owners / operators for validation calls.
 - Provide details about various aspects of the program

DUE DILIGENCE & FUNDING

- Candidate works through our streamlined validation process.
- **Excellent owner** validation process. We will share contacts of owners they can call. 2 Calls are required.
- **Funding options** introduced if needed by the candidate

Deal Closes in 4 to 6 weeks

INTERVIEW & AGREEMENT / PAYMENT

- Candidate chooses Naturals2Go
- Candidate is interviewed to affirm their skill set and ability to meet their objectives through this business.
- Provide a path to the next steps
- Confirm number of machines, training dates funding sources.
- Receives agreement and payment documents.

TRAINING & LAUNCH OF BUSINESS

- Candidate is scheduled for a Onboarding call with our concierge for business set-up and pretraining homework.
- New operator is scheduled for a 2-day comprehensive handson training in Savannah, GA.
- Implementation team starts, locating service, marketing, coaching. . .
- **Account Manager and** locator are assigned to the new operator.

Contact Morris Shamouni for More Info at (310) 901-5611 | morris@generalfranchise.com