



# FRANCHISE DISCOVERY PROCESS

**1**

## INTRO CALL

Let's talk through your background, goals, values and answer any initial questions you may have. We will also review each step of our Discovery Process. Please contact here (310) 901-5611



**2**

## EDUCATION WEBINARS

Let's review the full details of our business model, financials, operations & support.



**3**

## FDD REVIEW CALL

We will highlight and review the items within the FDD providing you with a clear picture of how the business relationship will work between us.



**4**

## VALIDATION

Schedule a validation call with our current Franchise Owners to hear about their experience as individuals who have invested and are thriving in the Brand system.



**5**

## EXECUTIVE CALL

Meet the Executive Team to discuss the goals for your business. This is your chance to shine and to get a deeper understanding of our vision and mission.



**6**

## MEET THE TEAM DAY

Come visit our Headquarters! Meet the Team you will be working with, get a feel for our culture and see us in action!



**7**

## DECISION DAY CALL

We will discuss any final questions you may have, decide if it's a mutual fit and schedule a signing day date!



**8**

## SIGNING DAY

We will walk you through the document signing via our electronic signature platform.

