

City Wide Facility Solutions

Franchise Summary

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Category: Business Services, Cleaning Services

Subcategory: Business Service Maintenance, Commercial Cleaning, Window Cleaning

Corporate Office: Lenexa, KS 66219

Contact: Morris Shamouni

Phone: 310-901-5611



Website: <https://americasgreatestfranchises.com/>



Schedule a call with us today, just click here:

<https://calendly.com/morris-shamouni/30min>

Franchise Fee: \$70,000

Royalties: 5%

Cash Investment: \$250,000

Total Investment: \$350,000 - \$450,000

NetWorth: \$500,000

VetFran: Yes

SBA approved: Yes

Master Franchise / Area Developer Opportunity: No

Founded: 1961

Franchised: 2001

Additional Details

City Wide Facility Solutions is a franchise in the building services management industry. We provide 30-40 services that keep a build up to par, using independent contractors to do the work. City Wide's role is to act as a building's general contractor for the services we provide. We are the middle man between the independent contractor and the building manager. One point of contact for all!

City Wide franchisees concentrate on the re-occurring services that a building needs (daily, weekly, monthly, quarterly). Some of the most popular services that we go after are janitorial services, day porters, handyman, floor care, parking lot repair, lawn and snow, window cleaning, pest control, construction clean-up...

City Wide's franchise is more scalable than any brand that we have seen in recent times. Our average franchisee in 2024 had a total gross revenue of \$8.9 Million. Our top quartile averaged \$22.7 Million in 2024, with the largest franchisee at over \$50 Million in total gross sales.

We are looking for full-time, owner operators who are required to have a sales and sales-management background to be awarded a franchise. The earnings claims in the FDD are spectacular and we cannot wait to share them with you.

WHY City Wide Facility Solutions?

Unparalleled Scalability

A top 200 rank brand in both Entrepreneur and Franchise Times Magazine

Winner of Franchise Times "Zor Award" as one of the best brands to purchase for 2023

OUR IDEAL FRANCHISEE

A Corporate Executive, Mid-Level Manager or Previous Business Owner make great franchisees
5-10 Years of B2B Sales, Sales Management experience required

Someone who enjoys helping other grow, great a managing people and that want to make a lot of money! This franchise's ROI is unbelievable!

Full-time, owner-operator

Competitive, Goal Oriented, Driven individuals who are prepared to build a team and allow them to grow!

AVAILABLE MARKETS

US markets available: 103 territories available in the United States

HOT Regions/Desirable: Mobile, AL; Grand Rapids, Lansing, and Flint, MI; New Orleans, LA; Green Bay,

FINANCIAL DETAILS

Franchise Fee: Single: \$70,000

Providing earnings guidance in Item 19 in FDD:
Yes

Total investment range: \$350,000 - \$450,000

Net worth requirement: \$500,000

Royalty: 5% with a royalty rebate sliding down scale

Additional fees: Territory Fee \$15K to \$50K (with most territories costing \$35K)

Financial assistance available: No

VetFran program: Yes

Veterans/Minorities/First Responders Discount:

Yes, 10% discount on franchise fee - \$7,000

SUPPORT & TRAINING PROVIDED

Training and support program details:

City Wide Facility Solutions provides a 10 to 12 week onboarding program for our franchisees.

This training program includes 2 non-consecutive weeks at our home office in Lenexa, KS where new franchisees and their sales professionals will be trained. This comprehensive training program

WI; Rochester, MN; Buffalo, NY
NOT available: SC, NC, FL, DE, ID, VA, NH
Canadian Referrals: Yes
International Referrals: No

BACKGROUND

Year founded: 1961
Year Franchised: 2001
Number of franchises currently operating: 104
Number of International franchises currently operating: 4
Number of corporate owned franchises: 5
Home Based: No
Absentee ownership available: No
Accepting Master Franchisor and Area Developer Referrals: No
Number of employees required to open: 2
E2 Visa Friendly: Yes

includes 80 hours on virtual training off of City Wide Facility Solution's support website City Wide U and at the end of the training process, our City Wide operations team, with go out to the franchisees location in the field and launch our new franchisees into business.

City Wide will help franchisees put together a comprehensive business plan. Our franchise system offers a medical benefit program for our franchisees and their employees. Franchises have a human resource company and recruiting company to them with their staff needs from the start.

Cost for Training: \$7,500

Lodging and airfare included: No

Site Selection Assistance: Yes

Lease Negotiation Assistance: Yes

Mentor following training: Yes

Length of mentoring Franchisee: Business

Coaches are assigned to every franchisee. These business coaches are there to support the franchisees on an ongoing basis.

Last updated: 9/29/2025