

Home Helpers Home Care

Franchise Summary

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Category: Senior Services

Subcategory: Medical Care/Non-Medical Care, Non-Medical In-Home Care

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Website: <https://americasgreatestfranchises.com>



Franchise Fee: \$49,900

Royalties: 6% - 4.5%

Cash Investment: \$125,000

Total Investment: \$114,250 - \$162,500

NetWorth: \$250,000

VetFran: Yes

Home-based: Yes

SBA approved: Yes

Master Franchise / Area Developer Opportunity: No

Founded: 1997

Franchised: 1997

Additional Details

Home Helpers Home Care is a premier franchise business model in an industry that is noted by Entrepreneur as one of the Top 5 most profitable franchise sectors. We offer a Cared-4 premium package of care unlike any other competitor in our space that includes in-home care, technology, wellness checks and nutrition to insure our clients have round the clock total care even when a Caregiver is not in the home. Home Helpers offers a complete 2- year onboarding program for every new franchisee that is designed to launch them quicker, faster and stronger. And, with 28+ years of continuous record breaking growth, we continue to innovate and enhance our 4 profit centers.

Why Home Helpers Home Care?

- An essential business that is recession resilient
- Low cost investment that is a margin focused business model with investments as you grow
- The industry is expected to grow through 2050

OUR IDEAL FRANCHISEE

- Our franchisees come from all backgrounds and experiences and healthcare experience is not necessary.
- Those with experience in sales, marketing and profit and loss management are ideal.
- We also have success with experience in IT, banking and finance and healthcare

AVAILABLE MARKETS

US markets available: 250+ territories available
HOT Regions/Desirable: Florida, California, Texas, Ohio, Georgia, Arizona, North Carolina, Michigan, Illinois, Pennsylvania, Washington
NOT available: Louisiana
Canadian Referrals: YES
International Referrals: YES

BACKGROUND

Year founded: 1997
Year Franchised: 1997
Number of franchises currently operating: 316
Number of corporate owned franchises: 0
Operations: 40 States and 1,500 Locations
Home Based: YES
Absentee ownership available: NO
Accepting Master Franchisor and Area Developer Referrals: YES
Average number of employees required: varies by

SUPPORT & TRAINING PROVIDED

Training and support program details:

New Owner training is divided in phases. The preliminary phase is approximately 7 hours of training via live webinars, pre-recorded videos and structured video and audio conferences with the onboarding coach and members of training team

The classroom phase, approximately 28.5 hours of classroom instruction may be completed on site in Cincinnati or virtually.

The onsite phase is a 2-3 day training completed on site at a certified training center and must

location 10-400 as revenues grow
E2 Visa Friendly: NO

FINANCIAL DETAILS

Franchise Fee: Single: \$49,900
Providing earnings guidance in Item 19 in FDD: YES
Total investment range:

- Single: \$114,250 - \$162,500
- Multi-unit: varies by number of units

Net worth requirement: \$250,000
Average Gross Revenues of All Locations: \$1,724,854
Royalty: 6% down to 4.5% of Gross Revenues; \$500 monthly minimum until you become subject to the monthly Performance Standards; after that, the minimum Royalty will range from \$1,800-\$3,600 per month
Additional fees: Technology Fee: \$750 per year,
Branding Fee: 2% down to .5% of Gross Revenues
Financial assistance available: NO
VetFran program: YES

be completed within two months after opening.

Ongoing training is provided in all areas of the business in regional trainings and annual conferences

Cost for Training: New owner training is included in initial franchise fee. Majority of ongoing training is at no cost.

Lodging and airfare included: NO
Site Selection Assistance: NO
Lease Negotiation Assistance: NO

Mentor following training: YES
Length of mentoring Franchisee: 2 Years



Last updated: 6/23/2025