

### TARGETED DIRECT MAIL

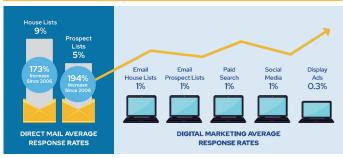
Put your stamp on success!

For more information at (310) 901-5611

As an RSVP Franchise Member, you'll help local businesses grow with RSVP Luxury Card Packs targeted to select, upscale audiences.

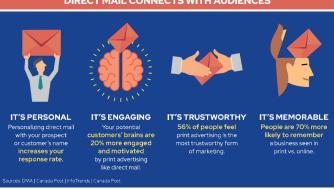
But do printed mailers still deliver in this digital age? Research tells the story.

#### DIRECT MAIL RESPONSE RATES ARE SOARING



Source: 2017 Direct Marketing Association (DMA) Response Rate Report

### **DIRECT MAIL CONNECTS WITH AUDIENCES**



### **DIRECT MAIL COMMANDS ATTENTION**



Emails received per person per day



Display ads seen per person per day



Source: Mail Shark

# DIRECT MAIL DRIVES CONSUMER ACTION







Source: Mail Shark

# DIRECT MAIL IS WELCOMED AND TRUSTED BY RECIPIENTS

More than 8 of 10 people (86%) pick up mail at their first opportunity. Source: 2018 U.S. Postal Service (USPS) Mail Moment Research

80% 60% 40% 20% 0% 80% of people consider time with ma well spent – up from 73% in 2017. Source 2018 USPS Mail Moment Research



As many as six in 10 of U.S. respondents say they enjoy getting mail from brands about new products. Source: Epsilon



of consumers (76%) trust mail when they want to make a purchase. Source: Marketing Sherpa,

80% 60% 40% 20% 0% of mail recipients say featuring a local retailer or restaurant is key to capturing their attention Source Infogroup Direct Mail Consumer Survey, 2019



17 days: How long advertising mail is kept in a household, on average, Source: Mailmen



#### DIRECT MAIL + DIGITAL MAXIMIZES RESPONSE





