

PASS Packaging and Shipping Specialists

Franchise Summary

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Category: Business Services

Subcategory: Pack, Ship & Postal

Corporate Office: Texas 79424

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Schedule a call with us today, just click here:

<https://calendly.com/morris-shamouni/30min>

Franchise Fee: \$0

Royalties: 0

Cash Investment: \$30,000

Total Investment: \$110K - \$160K

NetWorth:

VetFran: Yes

SBA approved:

Master Franchise / Area Developer Opportunity: Yes

Founded: 1981

Franchised: 1985

Additional Details

NO ROYALTIES!

Our company has never charged a royalty fee which, of course, makes us different from our competitors. We assure that you will get as good or better support from us and you will not keep

paying these extra fees that can range from \$500 to \$2500 per month. Most mail and parcel centers that pay royalties average paying \$17,500 per year. This can go into your bank account instead of theirs. We will keep you updated with the latest equipment and technology in our industry. Our 800 Hotline, quarterly newsletters, advertising slicks, national accounts with all major shipping companies, national discounts with major suppliers and much more. We will support you so we can use you as a reference for our future growth.

A First Class Opportunity

P.A.S.S. is a service that offers people greater convenience, greater flexibility and greater choices than they could ever get from the Post Office. The need is tremendous, and it's an idea whose time has truly come.

About P.A.S.S.

Mike Gallagher started Packaging And Shipping Specialists in 1981 in Hobbs, New Mexico. With an awareness of the increased scattering of families across the nation, Mike saw a gap developing.

Along with the remarkable expansion of mail order companies and the need of consumers to return unwanted merchandise, Mike recognized the gap between the limited hours, locations and services offered by standard package carriers and the needs of the shipping public.

His goal was to meet that growing demand. In 1985 Mike relocated to Texas, and since that time he and his staff have assisted others in successfully opening hundreds of additional stores with a current total of 940 stores and growing. Together, they continue to provide all the training and assistance new owners need in setting up and maintaining each P.A.S.S. business. And they provide total support in store operation, pricing, marketing and advertising as well as comprehensive ongoing assistance.

Each store may choose their own name as they are owned and freely operated by enterprising people from all walks of life.

Why P.A.S.S.

The time-proven formula of offering a quality product at a fair price with outstanding service is what makes a P.A.S.S. store right for you.

The advantage of launching your P.A.S.S. store is that the hardest tasks are completed for you: finding a way to fulfill a need; learning how to market that concept; finding the proper suppliers; knowing what to charge; and obtaining the necessary skills. You don't need to spend years and many thousands of dollars learning what works and what doesn't. You can get right to the job of running your own business.

Fulfilling A Need

The only way to succeed in business is to satisfy a need. But identifying the right need is not easy. For some, the market may be too small to lead to profitability. Or there may be obstacles that aren't apparent until it's too late. Your P.A.S.S. store eliminates this concern.

Marketing the Concept

How much advertising is enough? What media works best? What groups should you target? What services do they want? These are the questions we can answer. There's no need to waste money experimenting. We'll help you make informed decisions.

Finding The Right Suppliers

Obtaining quality materials at fair prices is crucial to the success of your business. We offer national discounts from our suppliers. We'll show you where to go, what to buy, and how much you should pay.

Obtaining The Skills

All the preceding points need a properly trained individual to make them work. We'll show you how to

integrate your operations into a smoothly functioning system. Before you begin, you'll learn how to make your business run successfully. And afterward, we'll still be there to troubleshoot.

Join The Industry Experts Today!

Packaging and Shipping Specialists (P.A.S.S.) has been around for many years. You may think you have never heard of us before, but chances are, you have. We have been responsible for the success of Pack 'N' Mail, Boxes 'N' More, Postal Plus, Pack 'N' Ship, and Package Plus, to name a few. Whether using your name or ours, by choosing to go with Packaging and Shipping Specialists, you will be choosing the right company to set you on the road to success.

Single Unit and Master Licensee Programs Available!

AVAILABLE MARKETS

US markets available: All except noted below

HOT Regions/Desirable: All

NOT available: None

Canadian Referrals: Yes

International Referrals: Yes

FINANCIAL DETAILS

Franchise Fee: \$0

Providing earnings guidance in Item 19 in FDD: No
Financial Assistance Provided: Yes

Liquid Capital Required: \$30,000 - \$45,000

Total Investment: \$91,300 - \$138,900

Royalties: 0

BACKGROUND

Year founded: 1981

Year Franchised: 1985

Number of franchises currently operating: 250+

Number of International franchises currently operating:

Number of corporate owned franchises:

Home Based: No

Absentee ownership available: Yes

Semi-Absentee ownership available: Yes

Accepting Master Franchisor and Area Developer Referrals: Yes

Average number of employees required: 2

E2 Visa Friendly:

SUPPORT & TRAINING PROVIDED:

Training and support program details:

All new store owners spend a minimum of seven days at our training center and store before opening their first outlet. This seminar will familiarize you with all of the P.A.S.S. operational, sales, accounting, and marketing systems. During your store's grand opening period, our training managers will conduct a three-day comprehensive, in-store training program for you and your employees. And of course, we're entirely at your disposal until you're quite comfortable operating your new business.

Cost for Training: \$

Lodging and airfare included: No

Site Selection Assistance: Yes

Lease Negotiation Assistance:

Mentor following training: Yes

Length of mentoring Franchisee: Ongoing

P.A.S.S. has developed some simplified tips to assist you, our Broker, in making sales!

Last updated: 3/25/2022