



20 Growth Hacks That Lead To HUGE RESULTS

Tip #1

Systematize and Prioritize

Break down processes into separate components and identify what needs to be worked on immediately.

Tip #2

Automate

Automation is the process where machines do the work for you. This cannot be made any clearer. If you make efficient use of automation then the results will be huge.

Tip #3

Compound

Results compound over time. So you might make no money blogging in your first year and generate explosive returns on your third.

Tip #4

Track What Matters

Identify the core metrics (bounce rate, conversion ratio, return on investment, total traffic). Focus on increasing these metrics and ignore the rest.

Tip #5

Keep it Simple

People have a tendency in the age of information to try to do too much. Focus on what really matters and stick with it. It does not have to be complicated.

Tip #6

Network

You cannot do it alone. Learn to utilize a network of like-minded people. You will be surprised at what you will learn and how they can help.

Tip #7

Learn to Switch Off

It is often in a state of relaxation where the best ideas come from. Rest is also needed to recharge. When you switch off from work, remember to switch off 100%.

Tip #8

Use Freelancers

Freelancers can do the work for a very competitive rate. They can also do the work that you do not excel at.

***Tip* #9**

Innovate

The best businesses all innovate and change their plans. You should too.

Tip #10

Manage Energy

Use habits effectively to manage your energy and stress levels. This includes your personal life such as diet, meditation, mindfulness, exercise, and relaxation.

Tip #11

Master Your Psychology

Know what you are good at and where you excel. You can then outsource your weaknesses and focus on your strengths.

Tip #12

Have a Vision

Without a vision, you will just keep repeating the same thing every single day. Have a clear map of your online growth model.

Tip #13

Experiment

Experiment with ways to boost your growth.
There are many options available in terms of
internet marketing.

Tip #14

Learn from the Best

In any field, there are experts who have done it before. Read their books and study their behavior.

Tip #15

Research

Selectively research trends and patterns in the marketplace. This will save time down the line.

Tip #16

Focus on the Customer

Putting the customer first works at all times. Try to ensure that your approach is client-centric and your business will grow tremendously.

Tip #17

Blog

This point cannot be reiterated enough. But you need a blog, and you need to post consistently. Content marketing is still the most effective technique.

Tip #18

Maintain an Email List

Email lists last a long time and are internet marketing gold. Collect them and work diligently on email marketing campaigns.

Tip #19

Take a Long-Term Approach

Always consider where your internet market attempts are going and try to generate long-term value. Short terms goals tend to be short-lived.

Tip #20

Ask the Audience

Ask your customers questions with polls and quizzes. If this is done tastefully, it will massively increase engagement.