

Product Price Book

USD Discount 30%

Effective from July 2022

ANP Antennas

Part No.	Description	Unit	List Price USD	Discounted Price USD
ANP_00031	Blade Dual Cell Antenna 450/700-2700MHz White (PRICE ON APPLICATION)	Each	US\$0.00	US\$0.00
ANP_00033	Blade Cell Antenna 700-2700MHz White TSO Cert	Each	US\$950.00	US\$665.00
ANP_00041	Dual Cell Antenna, 700-2700 MHz	Each	US\$1,400.00	US\$980.00
ANP_00043	Dual Flat Antenna L1 GPS/Iridium BNC/TNC TSO Cert	Each	US\$950.00	US\$665.00
ANP_00045	Single Flat Antenna Iridium TNC White TSO Cert	Each	US\$750.00	US\$525.00

CRP Cradles

MK5 Cradles

Part No.	Description	Unit	List Price USD	Discounted Price USD
CRP_05001	Flightcell Iridium Extreme MK5 Cradle	Each	US\$2,500.00	US\$1,750.00

DZP_04 DZMx

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-000-W	Flightcell DZMx DZUS with No Transceiver & WiFi/BT Capable	Each	US\$11,300.00	US\$7,910.00
DZP_04-040	Flightcell DZMx DZUS Mil Rear with No Transceiver	Each	US\$12,300.00	US\$8,610.00
DZP_04-100-BW	Flightcell DZMx DZUS with Sat & WiFi/BT Capable	Each	US\$12,700.00	US\$8,890.00

Americas w B14

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-700-BFCW	Flightcell DZMx DZUS with Sat, Americas w B14 Cell, SBD & WiFi/BT Capable	Each	US\$14,700.00	US\$10,290.00
DZP_04-800-BFW	Flightcell DZMx DZUS with Sat, Americas w B14 Cell & WiFi/BT Capable	Each	US\$13,700.00	US\$9,590.00
DZP_04-820-BF	Flightcell DZMx DZUS Mil Rear NVIS-A with Sat & Americas w B14 Cell	Each	US\$15,700.00	US\$10,990.00
DZP_04-900-FW	Flightcell DZMx DZUS with Americas w B14 Cell & WiFi/BT Capable	Each	US\$12,300.00	US\$8,610.00

Asia Pacific and South

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-700-BPCW	Flightcell DZMx DZUS with Sat, APAC/SA Cell, SBD & WiFi/BT Capable	Each	US\$14,700.00	US\$10,290.00
DZP_04-800-BPW	Flightcell DZMx DZUS with Sat, APAC/SA Cell & WiFi/BT Capable	Each	US\$13,700.00	US\$9,590.00
DZP_04-900-PW	Flightcell DZMx DZUS with APAC/SA Cell & WiFi/BT Capable	Each	US\$12,300.00	US\$8,610.00

Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-700-BECW	Flightcell DZMx DZUS with Sat, Europe Cell, SBD & WiFi/BT Capable	Each	US\$14,700.00	US\$10,290.00
DZP_04-700-BSCW	Flightcell DZMx DZUS with Sat, 450MHz Cell, SBD & WiFi/BT Capable	Each	US\$15,200.00	US\$10,640.00

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DZP_04 DZMx

Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-800-BEW	Flightcell DZMx DZUS with Sat, Europe Cell & WiFi/BT Capable	Each	US\$13,700.00	US\$9,590.00
DZP_04-800-BSW	Flightcell DZMx DZUS with Sat, 450MHz Cell & WiFi/BT Capable	Each	US\$14,200.00	US\$9,940.00
DZP_04-820-BE	Flightcell DZMx DZUS Mil Rear NVIS-A with Sat & Europe Cell	Each	US\$15,700.00	US\$10,990.00
DZP_04-900-EW	Flightcell DZMx DZUS with Europe Cell & WiFi/BT Capable	Each	US\$12,300.00	US\$8,610.00
DZP_04-900-SW	Flightcell DZMx DZUS with 450MHz Cell & WiFi/BT Capable	Each	US\$12,800.00	US\$8,960.00
DZP_04-C00-EEW	Flightcell DZMx DZUS with Dual Europe Cell & WiFi/BT Capable	Each	US\$13,300.00	US\$9,310.00

Satellite Only

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-100-B	Flightcell DZMx DZUS with Sat	Each	US\$12,700.00	US\$8,890.00
DZP_04-400-BB	Flightcell DZMx DZUS with Sat & Sat	Each	US\$15,100.00	US\$10,570.00
DZP_04-400-BC	Flightcell DZMx DZUS with Sat & SBD	Each	US\$13,700.00	US\$9,590.00

Software Apps

Part No.	Description	Unit	List Price USD	Discounted Price USD
APP_00001	DZMx Iridium Push To Talk App	Each	US\$1,000.00	US\$700.00
APP_00002	DZMx Agriculture App	Each	US\$500.00	US\$350.00
APP_00003	DZMx Fire App	Each	US\$500.00	US\$350.00
APP_00005	DZMx Bluetooth App	Each	US\$1,000.00	US\$700.00
APP_00006	DZMx Wi-Fi & Bluetooth APP	Each	US\$2,000.00	US\$1,400.00
APP_00007	DZMx XUI App	Each	US\$2,500.00	US\$1,750.00
APP_00009	DZMx Loadcell App	Each	US\$500.00	US\$350.00

Upgrades

Part No.	Description	Unit	List Price USD	Discounted Price USD
UPG_00013	DZMx Hardw are Upgrade Rev 2.0 to Latest Revision	Each	US\$5,800.00	US\$4,060.00
UPG_00015	DZMx Hardw are Upgrade Rev 3.0 to Latest Revision	Each	US\$2,200.00	US\$1,540.00
UPG_00016	DZMx Hardw are Upgrade Rev 4 Cell Modem Upgrade (TOBY-L2 - SW WP76XX)	Each	US\$850.00	US\$595.00

DZP_05 Remote/Control Head

DZMx Plus Control Head

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_05-002	Flightcell DZMx Plus DZUS Control Head	Each	US\$4,500.00	US\$3,150.00

DZMx Remote Head

Part No.	Description	Unit	List Price USD	Discounted Price USD
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DZP_05 Remote/Control Head

DZMx Remote Head

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_05-001	Flightcell DZMx DZUS Remote Head	Each	US\$4,000.00	US\$2,800.00
DZP_05-011	Flightcell DZMx GA Remote Head	Each	US\$4,000.00	US\$2,800.00
DZP_05-031	Flightcell DZMx Remote Head w ith NVIS-A	Each	US\$5,000.00	US\$3,500.00

DZP_07 DZMx Plus

Accessories

Part No.	Description	Unit	List Price USD	Discounted Price USD
MEP_00001	2 MCU Mounting Tray	Each	US\$1,070.00	US\$749.00

Americas w B14

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-700-BFCW	Flightcell DZMx Plus , Standard Tray w ith Sat, Americas w B14 Cell, SBD & WiFi/BT Capable	Each	US\$15,700.00	US\$10,990.00
DZP_07-800-BFW	Flightcell DZMx Plus, Standard Tray w ith Sat, Americas w B14 Cell & WiFi/BT Capable	Each	US\$14,700.00	US\$10,290.00

Asia Pacific and South

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-700-BPCW	Flightcell DZMx Plus, Standard Tray w ith Sat, APAC/SA Cell, SBD & WiFi/BT Capable	Each	US\$15,700.00	US\$10,990.00
DZP_07-800-BPW	Flightcell DZMx Plus, Standard Tray w ith Sat, A PAC/SA Cell & WiFi/BT Capable	Each	US\$14,700.00	US\$10,290.00

Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-700-BECW	Flightcell DZMx Plus, Standard Tray w ith Sat, Europe Cell, SBD & WiFi/BT Capable	Each	US\$15,700.00	US\$10,990.00
DZP_07-700-BSCW	Flightcell DZMx Plus, Standard Tray w ith Sat, 450MHz Cell, SBD & WiFi/BT Capable	Each	US\$16,200.00	US\$11,340.00
DZP_07-800-BEW	Flightcell DZMx Plus, Standard Tray w ith Sat, Europe Cell & WiFi/BT Capable	Each	US\$14,700.00	US\$10,290.00
DZP_07-800-BSW	Flightcell DZMx Plus, Standard Tray w ith Sat, 450MHz Cell & WiFi/BT Capable	Each	US\$15,200.00	US\$10,640.00

HFP_01 SVS

Part No.	Description	Unit	List Price USD	Discounted Price USD
HFP_01-420	Flightcell SVS DZUS Mil Rear w ith Dual Satellite & Iridium Safety Services	Each	US\$29,150.00	US\$20,405.00

IDP Interface Devices

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IDP Interface Devices

USB Ethernet

Part No.	Description	Unit	List Price USD	Discounted Price USD
IDP_00012	Flightcell USB/Ethernet Military Connector Box	Each	US\$375.00	US\$262.50
IDP_00013	Flightcell USB/Ethernet Civilian Connector Box	Each	US\$225.00	US\$157.50

No specific category

Test Equipment

Part No.	Description	Unit	List Price USD	Discounted Price USD
IDP_00020	Flightcell Manual Test Box	Each	US\$50.00	US\$35.00

Product modems

Part No.	Description	Unit	List Price USD	Discounted Price USD
MOP_00010	Flightcell Iridium Satellite Modem	Each	US\$3,000.00	US\$2,100.00

RMA SERVICES

Services

Part No.	Description	Unit	List Price USD	Discounted Price USD
RMA_00008	RMA Sw apout Service Fee	Sum	US\$1,000.00	US\$1,000.00
RMA_00009	RMA Loan Service Fee	Sum	US\$500.00	US\$500.00
RMA_00010	RMA Urgent Service Fee	Sum	US\$500.00	US\$500.00

SHP Smart Hub

Part No.	Description	Unit	List Price USD	Discounted Price USD
CAP_01-001	Flightcell U2C Camera	Each	US\$1,000.00	US\$700.00
SHP_01-001	Flightcell SmartHub	Each	US\$6,500.00	US\$4,550.00

Software Apps

Part No.	Description	Unit	List Price USD	Discounted Price USD
APP_00016	SmartHUB Wi-Fi A PP	Each	US\$2,000.00	US\$1,400.00

WARRANTIES

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WARRANTIES

Warranty Options

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
WAR_00004	Flightcell DZMx/DZMx Plus Five (5) Year Warranty	Each	US\$2,000.00	US\$1,400.00
WAR_00005	Flightcell DZMx Remote Head Five (5) Year Warranty	Each	US\$500.00	US\$350.00
WAR_00006	Flightcell Iridium Extreme MK5 Cradle Five (5) Year Warranty	Each	US\$350.00	US\$245.00
WAR_00007	Antenna Five (5) Year Warranty	Each	US\$150.00	US\$105.00
WAR_00009	Flightcell Iridium Satellite Modem Five (5) Year Warranty	Each	US\$350.00	US\$245.00
WAR_00010	Flightcell Smart Hub Five (5) Year Warranty	Each	US\$950.00	US\$665.00
WAR_00011	Flightcell U2C Camera Five (5) Year Warranty	Each	US\$75.00	US\$52.50

The 5-year warranty is for full replacement or repair of Flightcell manufactured serial numbered products and antennas.