

# Product Price Book

USD Discount 30%

Effective from September 2023

## ANP Antennas

Antenna			List Price	Discounted
Part No.	Description	Unit	USD	Price USD
ANP_00031	Blade Dual Cell Antenna 450/700-2700MHz White	Each	US\$POA	US\$POA
ANP_00033	Blade Cell Antenna 700-2700MHz White TSO Cert	Each	US\$1,050.00	US\$735.00
ANP_00041	Dual Cell Antenna, 700-2700 MHz	Each	US\$POA	US\$POA
ANP_00043	Dual Flat Antenna L1 GPS/Iridium BNC/TNC TSO Cert	Each	US\$1,250.00	US\$875.00
ANP_00045	Single Flat Antenna Iridium TNC White TSO Cert	Each	US\$850.00	US\$595.00

## APPS - Software

Software Apps			List Price	Discounted
Part No.	Description	Unit	USD	Price USD
APP_00001	DZMx Iridium Push To Talk App	Each	US\$1,000.00	US\$700.00
APP_00002	DZMx Agriculture App	Each	US\$500.00	US\$350.00
APP_00003	DZMx Fire App	Each	US\$500.00	US\$350.00
APP_00007	DZMx XUI App	Each	US\$2,500.00	US\$1,750.00
APP_00009	DZMx Loadcell App	Each	US\$500.00	US\$350.00

## CRP Cradles

MK5 Cradles			List Price	Discounted
Part No.	Description	Unit	USD	Price USD
CRP_05001	Flightcell Iridium Extreme MK5 Cradle	Each	US\$2,500.00	US\$1,750.00

## DZP\_04 DZMx

No Transceiver			List Price	Discounted
Part No.	Description	Unit	USD	Price USD
DZP_04-000-W	Flightcell DZMx DZUS with No Transceiver & WiFi/BT Capable	Each	US\$11,300.00	US\$7,910.00
DZP_04-040	Flightcell DZMx DZUS Mil Rear with No Transceiver	Each	US\$12,300.00	US\$8,610.00

## APAC & S. America

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
DZP_04-700-BPCW	Flightcell DZMx DZUS with Sat, APAC/SA Cell, SBD & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-740-BPCW	Flightcell DZMx DZUS Mil Rear with Sat, APAC/SA Cell, SBD & WiFi/BT	Each	US\$19,200.00	US\$13,440.00
DZP_04-800-BPW	Flightcell DZMx DZUS with Sat, APAC/SA Cell & WiFi/BT	Each	US\$17,200.00	US\$12,040.00
DZP_04-840-BPW	Flightcell DZMx DZUS Mil Rear with Sat, APAC/SA Cell & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-900-PW	Flightcell DZMx DZUS with APAC/SA Cell & WiFi/BT	Each	US\$14,800.00	US\$10,360.00

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## DZP\_04 DZMx

### Europe

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
DZP_04-700-BECW	Flightcell DZMx DZUS with Sat, Europe Cell, SBD & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-700-BSCW	Flightcell DZMx DZUS with Sat, 450MHz Cell, SBD & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-740-BECW	Flightcell DZMx DZUS Mil Rear with Sat, Europe Cell, SBD & WiFi/BT	Each	US\$19,200.00	US\$13,440.00
DZP_04-800-BEW	Flightcell DZMx DZUS with Sat, Europe Cell & WiFi/BT	Each	US\$17,200.00	US\$12,040.00
DZP_04-800-BSW	Flightcell DZMx DZUS with Sat, 450MHz Cell & WiFi/BT	Each	US\$17,200.00	US\$12,040.00
DZP_04-810-BEW	Flightcell DZMx GA Front with Sat, Europe Cell & WiFi/BT	Each	US\$17,200.00	US\$12,040.00
DZP_04-840-BEW	Flightcell DZMx DZUS Mil Rear with Sat, Europe Cell & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-900-EW	Flightcell DZMx DZUS with Europe Cell & WiFi/BT	Each	US\$14,800.00	US\$10,360.00
DZP_04-900-SW	Flightcell DZMx DZUS with 450MHz Cell & WiFi/BT	Each	US\$14,800.00	US\$10,360.00
DZP_04-C00-EEW	Flightcell DZMx DZUS with Dual Europe Cell & WiFi/BT	Each	US\$16,300.00	US\$11,410.00

### N. America w B14

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
DZP_04-700-BFCW	Flightcell DZMx DZUS with Sat, Americas w B14 Cell, SBD & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-800-BFW	Flightcell DZMx DZUS with Sat, Americas w B14 Cell & WiFi/BT	Each	US\$17,200.00	US\$12,040.00
DZP_04-840-BFW	Flightcell DZMx DZUS Mil Rear with Sat, Americas w B14 Cell & WiFi/BT	Each	US\$18,200.00	US\$12,740.00
DZP_04-900-FW	Flightcell DZMx DZUS with Americas w B14 Cell & WiFi/BT	Each	US\$14,800.00	US\$10,360.00

### Satellite Only

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
DZP_04-100-BW	Flightcell DZMx DZUS with Sat & WiFi/BT	Each	US\$15,700.00	US\$10,990.00
DZP_04-400-BCW	Flightcell DZMx DZUS with Sat, SBD & WiFi/BT	Each	US\$16,700.00	US\$11,690.00

## DZP\_05 Remote/Control Head

### DZMx Plus Control Head

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
DZP_05-002	Flightcell DZMx Plus DZUS Control Head	Each	US\$4,500.00	US\$3,150.00

### DZMx Remote Head

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
DZP_05-001	Flightcell DZMx DZUS Remote Head	Each	US\$4,000.00	US\$2,800.00
DZP_05-011	Flightcell DZMx GA Remote Head	Each	US\$4,000.00	US\$2,800.00
DZP_05-031	Flightcell DZMx Remote Head with NVIS-A	Each	US\$5,000.00	US\$3,500.00

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## DZP\_07 DZMx Plus

All Flightcell DZMx PLUS prices include Flightcell DZMx Plus Control Head and Flightcell 2MCU tray for mounting purposes. Contact Flightcell for SkyConnect tray mounting options.

### APAC & S. America

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-810-BPW	Flightcell DZMx Plus with Sat, APAC/SA Cell & WiFi/BT	Each	US\$19,700.00	US\$13,790.00

### Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-710-BECW	Flightcell DZMx Plus with Sat, Europe Cell, SBD & WiFi/BT	Each	US\$20,700.00	US\$14,490.00
DZP_07-810-BEW	Flightcell DZMx Plus with Sat, Europe Cell & WiFi/BT	Each	US\$19,700.00	US\$13,790.00

### N. America w B14

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-810-BFW	Flightcell DZMx Plus with Sat, Americas w B14 Cell & WiFi/BT	Each	US\$19,700.00	US\$13,790.00

### Satellite Only

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-410-BBW	Flightcell DZMx Plus with Sat, Sat & WiFi/BT	Each	US\$20,600.00	US\$14,420.00
DZP_07-410-BCW	Flightcell DZMx Plus with Sat, SBD & WiFi/BT	Each	US\$19,200.00	US\$13,440.00

### Tray DZMx Plus

Part No.	Description	Unit	List Price USD	Discounted Price USD
MEP_01-000	2 MCU DZMx Plus Tray Assembly	Each	US\$1,500.00	US\$1,050.00

## Flightcell Smart Hub

Flightcell Camera included in price (SHP\_01-001). Contact Flightcell for Flightcell SmartHUB (excluding camera) pricing.

### Smart Hub

Part No.	Description	Unit	List Price USD	Discounted Price USD
CAP_01-001	Flightcell U2C Camera	Each	US\$1,000.00	US\$700.00
SHP_01-001	Flightcell SmartHUB	Each	US\$7,500.00	US\$5,250.00

### Software Apps

Part No.	Description	Unit	List Price USD	Discounted Price USD
APP_00016	SmartHUB Wi-Fi APP	Each	US\$2,000.00	US\$1,400.00

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## HFP\_01 SVS

### HFP\_01 SVS

Part No.	Description	Unit	List Price USD	Discounted Price USD
HFP_01-420	Flightcell SVS DZUS Mil Rear with Dual Satellite & Iridium Safety Services	Each	US\$29,150.00	US\$20,405.00

## Hardware UPGRADES

### Hardware Upgrades

Part No.	Description	Unit	List Price USD	Discounted Price USD
UPG_00013	DZMx Hardware Upgrade Rev 2.0 to Latest Revision	Each	US\$5,800.00	US\$4,060.00
UPG_00015	DZMx Hardware Upgrade Rev 3.0 to Latest Revision	Each	US\$3,100.00	US\$2,170.00
UPG_00016	DZMx Hardware Upgrade Rev 4 Cell Modem Upgrade (TOBY-L2 - SW WP76XX)	Each	US\$1,400.00	US\$980.00

## IDP Interface Devices

### USB Ethernet

Part No.	Description	Unit	List Price USD	Discounted Price USD
IDP_00012	Flightcell USB/Ethernet Military Connector Box	Each	US\$375.00	US\$262.50
IDP_00013	Flightcell USB/Ethernet Civilian Connector Box	Each	US\$225.00	US\$157.50

## Modems

### Satellite Modem

Part No.	Description	Unit	List Price USD	Discounted Price USD
MOP_00010	Flightcell Iridium Satellite Modem	Each	US\$3,000.00	US\$2,100.00

## RMA SERVICES

### Services

Part No.	Description	Unit	List Price USD	Discounted Price USD
RMA_00008	RMA Swapout Service Fee	Sum	US\$2,500.00	US\$2,500.00
RMA_00009	RMA Loan Service Fee	Sum	US\$1,000.00	US\$1,000.00
RMA_00010	RMA Urgent Service Fee	Sum	US\$500.00	US\$500.00

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## WARRANTIES

*The 5-year warranty is for full replacement or repair of Flightcell manufactured serial numbered products and antennas.*

### Warranty Options

Part No.	Description	Unit	List Price	Discounted
			USD	Price USD
WAR_00004	Flightcell DZMx/DZMx Plus Five (5) Year Warranty	Each	US\$2,000.00	US\$1,400.00
WAR_00005	Flightcell DZMx Remote Head Five (5) Year Warranty	Each	US\$500.00	US\$350.00
WAR_00006	Flightcell Iridium Extreme MK5 Cradle Five (5) Year Warranty	Each	US\$350.00	US\$245.00
WAR_00007	Antenna Five (5) Year Warranty	Each	US\$150.00	US\$105.00
WAR_00009	Flightcell Iridium Satellite Modem Five (5) Year Warranty	Each	US\$350.00	US\$245.00
WAR_00010	Flightcell Smart Hub Five (5) Year Warranty	Each	US\$950.00	US\$665.00
WAR_00011	Flightcell U2C Camera Five (5) Year Warranty.	Each	US\$75.00	US\$52.50