

## Product Price Book

USD Discount 20%

Effective from July 2022

### ANP Antennas

Part No.	Description	Unit	List Price USD	Discounted Price USD
ANP_00031	Blade Dual Cell Antenna 450/700-2700MHz White (PRICE ON APPLICATION)	Each	US\$0.00	US\$0.00
ANP_00033	Blade Cell Antenna 700-2700MHz White TSO Cert	Each	US\$950.00	US\$760.00
ANP_00041	Dual Cell Antenna, 700-2700 MHz	Each	US\$1,400.00	US\$1,120.00
ANP_00043	Dual Flat Antenna L1 GPS/Iridium BNC/TNC TSO Cert	Each	US\$950.00	US\$760.00
ANP_00045	Single Flat Antenna Iridium TNC White TSO Cert	Each	US\$750.00	US\$600.00

### CRP Cradles

Part No.	Description	Unit	List Price USD	Discounted Price USD
CRP_05001	Flightcell Iridium Extreme MK5 Cradle	Each	US\$2,500.00	US\$2,000.00

### DZP\_04 DZMx

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-000-W	Flightcell DZMx DZUS with No Transceiver & WiFi/BT Capable	Each	US\$11,300.00	US\$9,040.00
DZP_04-040	Flightcell DZMx DZUS Mil Rear with No Transceiver	Each	US\$12,300.00	US\$9,840.00
DZP_04-100-BW	Flightcell DZMx DZUS with Sat & WiFi/BT Capable	Each	US\$12,700.00	US\$10,160.00

### Americas w B14

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-700-BFCW	Flightcell DZMx DZUS with Sat, Americas w B14 Cell, SBD & WiFi/BT Capable	Each	US\$14,700.00	US\$11,760.00
DZP_04-800-BFW	Flightcell DZMx DZUS with Sat, Americas w B14 Cell & WiFi/BT Capable	Each	US\$13,700.00	US\$10,960.00
DZP_04-820-BF	Flightcell DZMx DZUS Mil Rear NVIS-A with Sat & Americas w B14 Cell	Each	US\$15,700.00	US\$12,560.00
DZP_04-900-FW	Flightcell DZMx DZUS with Americas w B14 Cell & WiFi/BT Capable	Each	US\$12,300.00	US\$9,840.00

### Asia Pacific and South

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-700-BPCW	Flightcell DZMx DZUS with Sat, APAC/SA Cell, SBD & WiFi/BT Capable	Each	US\$14,700.00	US\$11,760.00
DZP_04-800-BPW	Flightcell DZMx DZUS with Sat, APAC/SA Cell & WiFi/BT Capable	Each	US\$13,700.00	US\$10,960.00
DZP_04-900-PW	Flightcell DZMx DZUS with APAC/SA Cell & WiFi/BT Capable	Each	US\$12,300.00	US\$9,840.00

### Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-700-BECW	Flightcell DZMx DZUS with Sat, Europe Cell, SBD & WiFi/BT Capable	Each	US\$14,700.00	US\$11,760.00
DZP_04-700-BSCW	Flightcell DZMx DZUS with Sat, 450MHz Cell, SBD & WiFi/BT Capable	Each	US\$15,200.00	US\$12,160.00

## Product Price Book

USD Discount 20%

Effective from July 2022

### DZP\_04 DZMx

#### Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-800-BEW	Flightcell DZMx DZUS with Sat, Europe Cell & WiFi/BT Capable	Each	US\$13,700.00	US\$10,960.00
DZP_04-800-BSW	Flightcell DZMx DZUS with Sat, 450MHz Cell & WiFi/BT Capable	Each	US\$14,200.00	US\$11,360.00
DZP_04-820-BE	Flightcell DZMx DZUS Mil Rear NVIS-A with Sat & Europe Cell	Each	US\$15,700.00	US\$12,560.00
DZP_04-900-EW	Flightcell DZMx DZUS with Europe Cell & WiFi/BT Capable	Each	US\$12,300.00	US\$9,840.00
DZP_04-900-SW	Flightcell DZMx DZUS with 450MHz Cell & WiFi/BT Capable	Each	US\$12,800.00	US\$10,240.00
DZP_04-C00-EEW	Flightcell DZMx DZUS with Dual Europe Cell & WiFi/BT Capable	Each	US\$13,300.00	US\$10,640.00

#### Satellite Only

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_04-100-B	Flightcell DZMx DZUS with Sat	Each	US\$12,700.00	US\$10,160.00
DZP_04-400-BB	Flightcell DZMx DZUS with Sat & Sat	Each	US\$15,100.00	US\$12,080.00
DZP_04-400-BC	Flightcell DZMx DZUS with Sat & SBD	Each	US\$13,700.00	US\$10,960.00

#### Software Apps

Part No.	Description	Unit	List Price USD	Discounted Price USD
APP_00001	DZMx Iridium Push To Talk App	Each	US\$1,000.00	US\$800.00
APP_00002	DZMx Agriculture App	Each	US\$500.00	US\$400.00
APP_00003	DZMx Fire App	Each	US\$500.00	US\$400.00
APP_00005	DZMx Bluetooth App	Each	US\$1,000.00	US\$800.00
APP_00006	DZMx Wi-Fi & Bluetooth APP	Each	US\$2,000.00	US\$1,600.00
APP_00007	DZMx XUI App	Each	US\$2,500.00	US\$2,000.00
APP_00009	DZMx Loadcell App	Each	US\$500.00	US\$400.00

#### Upgrades

Part No.	Description	Unit	List Price USD	Discounted Price USD
UPG_00013	DZMx Hardw are Upgrade Rev 2.0 to Latest Revision	Each	US\$5,800.00	US\$4,640.00
UPG_00015	DZMx Hardw are Upgrade Rev 3.0 to Latest Revision	Each	US\$2,200.00	US\$1,760.00
UPG_00016	DZMx Hardw are Upgrade Rev 4 Cell Modem Upgrade (TOBY-L2 - SW WP76XX)	Each	US\$850.00	US\$680.00

### DZP\_05 Remote/Control Head

#### DZMx Plus Control Head

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_05-002	Flightcell DZMx Plus DZUS Control Head	Each	US\$4,500.00	US\$3,600.00

#### DZMx Remote Head

Part No.	Description	Unit	List Price USD	Discounted Price USD
----------	-------------	------	----------------	----------------------

## Product Price Book

USD Discount 20%

Effective from July 2022

### DZP\_05 Remote/Control Head

#### DZMx Remote Head

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_05-001	Flightcell DZMx DZUS Remote Head	Each	US\$4,000.00	US\$3,200.00
DZP_05-011	Flightcell DZMx GA Remote Head	Each	US\$4,000.00	US\$3,200.00
DZP_05-031	Flightcell DZMx Remote Head w ith NVIS-A	Each	US\$5,000.00	US\$4,000.00

### DZP\_07 DZMx Plus

#### Accessories

Part No.	Description	Unit	List Price USD	Discounted Price USD
MEP_00001	2 MCU Mounting Tray	Each	US\$1,070.00	US\$856.00

#### Americas w B14

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-700-BFCW	Flightcell DZMx Plus , Standard Tray w ith Sat, Americas w B14 Cell, SBD & WiFi/BT Capable	Each	US\$15,700.00	US\$12,560.00
DZP_07-800-BFW	Flightcell DZMx Plus, Standard Tray w ith Sat, Americas w B14 Cell & WiFi/BT Capable	Each	US\$14,700.00	US\$11,760.00

#### Asia Pacific and South

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-700-BPCW	Flightcell DZMx Plus, Standard Tray w ith Sat, APAC/SA Cell, SBD & WiFi/BT Capable	Each	US\$15,700.00	US\$12,560.00
DZP_07-800-BPW	Flightcell DZMx Plus, Standard Tray w ith Sat, A PAC/SA Cell & WiFi/BT Capable	Each	US\$14,700.00	US\$11,760.00

#### Europe

Part No.	Description	Unit	List Price USD	Discounted Price USD
DZP_07-700-BECW	Flightcell DZMx Plus, Standard Tray w ith Sat, Europe Cell, SBD & WiFi/BT Capable	Each	US\$15,700.00	US\$12,560.00
DZP_07-700-BSCW	Flightcell DZMx Plus, Standard Tray w ith Sat, 450MHz Cell, SBD & WiFi/BT Capable	Each	US\$16,200.00	US\$12,960.00
DZP_07-800-BEW	Flightcell DZMx Plus, Standard Tray w ith Sat, Europe Cell & WiFi/BT Capable	Each	US\$14,700.00	US\$11,760.00
DZP_07-800-BSW	Flightcell DZMx Plus, Standard Tray w ith Sat, 450MHz Cell & WiFi/BT Capable	Each	US\$15,200.00	US\$12,160.00

### HFP\_01 SVS

Part No.	Description	Unit	List Price USD	Discounted Price USD
HFP_01-420	Flightcell SVS DZUS Mil Rear w ith Dual Satellite & Iridium Safety Services	Each	US\$29,150.00	US\$23,320.00

### IDP Interface Devices

## Product Price Book

USD Discount 20%

Effective from July 2022

### IDP Interface Devices

#### USB Ethernet

Part No.	Description	Unit	List Price USD	Discounted Price USD
IDP_00012	Flightcell USB/Ethernet Military Connector Box	Each	US\$375.00	US\$300.00
IDP_00013	Flightcell USB/Ethernet Civilian Connector Box	Each	US\$225.00	US\$180.00

### No specific category

#### Test Equipment

Part No.	Description	Unit	List Price USD	Discounted Price USD
IDP_00020	Flightcell Manual Test Box	Each	US\$50.00	US\$40.00

### Product modems

Part No.	Description	Unit	List Price USD	Discounted Price USD
MOP_00010	Flightcell Iridium Satellite Modem	Each	US\$3,000.00	US\$2,400.00

### RMA SERVICES

#### Services

Part No.	Description	Unit	List Price USD	Discounted Price USD
RMA_00008	RMA Sw apout Service Fee	Sum	US\$1,000.00	US\$1,000.00
RMA_00009	RMA Loan Service Fee	Sum	US\$500.00	US\$500.00
RMA_00010	RMA Urgent Service Fee	Sum	US\$500.00	US\$500.00

### SHP Smart Hub

Part No.	Description	Unit	List Price USD	Discounted Price USD
CAP_01-001	Flightcell U2C Camera	Each	US\$1,000.00	US\$800.00
SHP_01-001	Flightcell SmartHub	Each	US\$6,500.00	US\$5,200.00

### Software Apps

Part No.	Description	Unit	List Price USD	Discounted Price USD
APP_00016	SmartHUB Wi-Fi A PP	Each	US\$2,000.00	US\$1,600.00

### WARRANTIES

## Product Price Book

USD Discount 20%

Effective from July 2022

### WARRANTIES

#### Warranty Options

Part No.	Description	Unit	List Price USD	Discounted Price USD
WAR_00004	Flightcell DZMx/DZMx Plus Five (5) Year Warranty	Each	US\$2,000.00	US\$1,600.00
WAR_00005	Flightcell DZMx Remote Head Five (5) Year Warranty	Each	US\$500.00	US\$400.00
WAR_00006	Flightcell Iridium Extreme MK5 Cradle Five (5) Year Warranty	Each	US\$350.00	US\$280.00
WAR_00007	Antenna Five (5) Year Warranty	Each	US\$150.00	US\$120.00
WAR_00009	Flightcell Iridium Satellite Modem Five (5) Year Warranty	Each	US\$350.00	US\$280.00
WAR_00010	Flightcell Smart Hub Five (5) Year Warranty	Each	US\$950.00	US\$760.00
WAR_00011	Flightcell U2C Camera Five (5) Year Warranty	Each	US\$75.00	US\$60.00

*The 5-year warranty is for full replacement or repair of Flightcell manufactured serial numbered products and antennas.*