

TYPE OF THE HOTEL AND NUMBER OF ROOMS	HOTEL IVAN **** - BUSINESS AND LEISURE HOTEL 372 rooms		
DESCRIPTION OF THE HOTEL AND HISTORY	The other sectors and the presents a mediterranean corner of luxurious comfort on the beach, and offers an irresistible atmosphere of the Adriatic. It was built in 1969 with a great business tradition. Hotel Ivan offers variety in its business to satisfy all the wishes of its guests. In the pre-season and the postseason, the focus is on the business segment, attracting various events and seminars from all over the world. But in the warmer months, the hotel focuses its attention on the leisure segment, creating unforgettable moments for individuals, friends and couples. Amadria Park Šibenik also stands out as the only hotels in Croatia with its own outdoor and indoor water parks (indoor water park has a heated pool).		
Target groups and demographics (guest structure)	1. Singles 2. Couples 3. Friends		
Type of vacation	Private 1. Annual vacation 2. Weekend vacation 3. Holidays 4. Events in destination and at resort	Business 1. MICE 2. Corporate buisness stays 3. Groups	
Reasons for choosing hotel	Private 1.Sun, beach, sea, pool, fun 2. Active vacation - cycling, fitness, running, hiking, nature 3. Wellness relax vacation 4. Gastronomy (variety of choices that reflect rich culinary tradition of this part of Croatia) 5. Events in the house (4 seasons) 6. Events in the destination	Business 1. Seminars, congress, conferences 2. Meeting 3. Specialized	
The structure of the guests that we aspire to	Individual guests: The profile guests that we aspire to are buisness people who travel a lot during the year (they are repeated guests in hotel through the year). These same guests want to feel good, want to be noticed, respected and to feel at home. They return privately and recommend the hotel to their friends and families. They are ambassadors of Amadria Park, expanding our base of individual guests. We want to further develop loyalty towards Amadria Park and to build a base of guests who have a similar profile.	Business guests: 1. MICE : we can host events with more than 3000 participants. Preferred industries are: medicine, pharmacy, ICT, financial activities, auto industry. The preferred types of events in Ivan are congresses and conferences, while to a lesser extent they are incentives. The focus is on European markets. We approach each event individually and in detail with the desire that they experience a unique experience, feel and appreciate unique venues that have not been experienced anywhere before (eg Mediterranean Town, Dalmatian Village, En Vogue). Then we get partners who return long-term and who will recommend us to others. We primarily strive and want to develop friendships and relationships with companies that are respected in their regions and that have a proven long and positive business tradition. 2. Corporate guests : By developing relations with companies in the MICE segment, opportunities are opened for us to expand cooperation through the corporate segment (agreement). We want employees and management to continue to come to us for business and private purposes and to develop that sense of belonging. 3. Thematic groups : These are groups of individuals who come to the destination with a targeted program/theme. It may be that they are bound by love for nature and culture, for sports (eg tennis, sailing), wellness and spa, auto moto groups and classic car groups, professional sports clubs. These are the groups that have more overnight stays and that have a high non-boarding consumption.	

	Inside the hotel	Outside the hotel
Amadria Park facilites	cocktail to order at the pool bar. Or imagine yourself lounging on a lounger next to an outdoor pool with sea water, surrounded by lush vegetation: palm trees, pine trees, olive and orange trees. And the view of the Adriatic Sea and the Croatian islands is magnificent at any time of the day. 2. Restaurant Rustica - The food offered in the restaurant is a refined combination of traditional and modern. The glass wall, through which an impressive view of the sea can be seen, contributes to the airiness of the interior space. And you can enjoy the full splendor of the Adriatic from the restaurant's terrace surrounded by greenery. The decor reflects the colors and textures of the Dalmatian landscape – stone,	
	holding meetings and events at the world level, which offers 11 state-of-	
	the-art multifunctional meeting rooms SPRING AWAKENING: MARCH-JUN	E
Events in the hotel	TIME to relax; Easter at Amadria Park Ivan****+, Labor Day, Mother's day, Cro Weekend (National Day) SUMMER IN THE AIR: JUNE-SEPTEMBER TIME to relax;Corpus Christi;Summer Vibes Gateway ;Suite life at Amadria Park; Summer in style GOLDEN AUTUMN: SEPTEMBER - NOVEMBER TIME TO RELAX;HALLOWEEN, OLIVE DAYS WINZER'S FAIRYTALE: NOVEMBER - FEBRUARY	
Events in Šibenik	o TIME to relax;Advent;New Year's Eve;Month of Love;International Women's Day MAY- Croatia Travel festival JUNE - SEPTEMBER- various festivals (International Children's Festival Šibenik, Šibenik Dance Festival, Supertoon International Animation festival, Medieval Fair Šibenik, Ragius festival, Ligt is Life festival, Šibenik <i>Klapa</i> Songs Festival, Dalmatian Chanson Evenings, Saint Michael's Fortress - rich cultural and entertainment contents with world renowned performers DECEMBER - Adventura	