



2305 Kline Ave, suite 101
Nashville, TN 37211
P: 615-259-2525 800-229-3375
F: 888-206-3127

November 5th, 2024

To: All Valued Dealers

Re: Price increase effective January 1st, 2025

NDI is reaching out to advise you of an upcoming price increase for all WorkSimpli products effective January 1st, 2025. The increase, while not the same for all items, will be approximately 4%.

We are happy to say that NDI has not adjusted pricing in over two years and has been working diligently to keep prices in check. However, inflationary pressures on equipment, labor, insurance, freight, and more make it necessary at this time.

The new 2025 Pricer will be distributed by November 30th, 2024. This pricer does **NOT** go into effect until January 1st, 2025. All products ordered up until December 31st, 2024, will remain at the current pricing. **Please note, delivery of all products ordered prior to the increase must be taken by February 28th, 2025.**

NDI is working hard to continue to bring exciting new products to the market, which has resulted in our catalog growing by almost 20 pages. We have added items such as the new Ryker series reception desk, mobile pedestal, low cabinets, and matching conference tables with the option to add daisy chain electric. In addition, we will offer more of the white finish in the PL case goods line, VA style legs for Elements, enhanced table base options, lounge seating, daisy chain modular electric for height adjustable tables and workstations, radius metal pedestal, and numerous seating additions in all categories.

Lastly, NDI is proud to announce that the Coastal Grey PL color will be added to NDI's available colors and inventory late 1st quarter/early 2nd quarter 2025.

As always, we sincerely appreciate your business and look forward to a mutually prosperous 2025.

Best Regards,

A handwritten signature in black ink that reads "Stan Idzi". The signature is written in a cursive, flowing style.

Stan Idzi, COO